

WORKING AGENDA DRIVING PORTFOLIO COMPANY CHANGE AS AN INVESTOR

THURSDAY, MARCH 3RD

- 12:30 – 2:00 p.m. **Women Investors Networking Luncheon** (*Invitation only, please.*)
A special event for fund managers, limited partners and investment bankers who focus their investment activities in the lower middle market.
- 2:30 – 7:00 p.m. **Conference Registration and Vaccination Verification Station**
Visit the conference registration desk to pick up your name badge.
- 2:30 – 5:00 p.m. **Networking Lounge**
Once guests are cleared at the vaccination verification station and have picked up their conference credentials, they are welcome to meet with sponsors and enjoy early networking in our lounge area.
- 3:00 – 4:00 p.m. **Adding Value as a Lender or Minority Investor**
Underwriting as a minority equity investor brings with it limited control over management. What trends are we seeing in today's market? Are there ways to effect change at the board level? How should communications be framed with the management team? The lead investor group? What protections are minority investors demanding in today's investing environment?
Scott Chappell, Barings Global Private Finance, Session Moderator
- 4:00 – 5:00 p.m. **CEO Reflections: Workforce and Supply Chain Challenges Facing Today's Management Teams**
Express Flooring is a market leader of residential and commercial flooring solutions located in the Southwest US. Over the past 20 years, the company has seen fluctuating labor issues, supply chains that ebb and flow, economic growth and turmoil, along with varied internal operational changes. This session will provide a CEO's intimate perspective on today's operational environment and overcoming the obstacles ahead.
Steven Silvers, CEO, Express Flooring
- 5:00 – 7:00 p.m. **Networking Cocktail Reception**
Enjoy cocktails and hors d'oeuvres while connecting with colleagues from around the Southern region and across the U.S.

FRIDAY, MARCH 4

- 7:30 a.m. **Conference Registration Opens**
- 7:45 to 9:00 a.m. **Networking Breakfast**
Begin your day with a hearty breakfast and enjoy connecting with your fellow colleagues.
- 9:00 to 9:10 a.m. **Welcome and Sponsor Recognition**
A warm welcome and special thanks to our sponsors from the regional president.
Heather Hubbard, Valesco Industries, Southern Regional President
- 9:10 to 10:00 a.m. **Legislative and Regulatory Update**
A review of critical legislative and regulatory issues that may impact private equity investors.
Brett Palmer, President, Small Business Investor Alliance

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- 10:00 – 11:00 a.m. **Due Diligence on Operations and the Labor Force**
What are investors seeing as they assess the culture of a company? What are fund managers doing to influence productive changes in company operations? Are there tools that successfully recruit diverse candidates and management teams? Our industry speakers will explore these issues and more.
Raquel Alvarenga, Haynes & Boone, Session Moderator
Patrick Floeck, Valesco Industries
Michael Kornman, NCK Capital
- 11:00 – 11:30 a.m. **Networking Break**
Re-caffeinate and reconnect during this intermission between sessions.
- 11:30 a.m. – 12:30 p.m. **Keynote Presentation: A Luminary’s Perspective on Private Equity Investing in Today’s Challenging Environment**
Throughout the phases of a fund’s lifecycle, fund managers are confronted with changes in fund raising demands; stiff competition in earning deals; and pressures to harvest returns ... all while working to build companies and management teams that will thrive. During this intimate fireside chat, Suzy will share decades of experience that will provide a sound footing for your fund’s growth and success.
Suzy Kriscunas, The Riverside Company
Heather Hubbard, Valesco Industries
- 12:30 – 1:30 p.m. **Networking Luncheon**
No speakers, no formalities, just valuable networking with colleagues while enjoying a great meal.
- 1:30 p.m. **Conference Adjourns**