

**Andrew T. Greenberg**  
**GF Data**

Andy Greenberg is Chief Executive Officer of GF Data®, the largest and most reliable collector and publisher of confidential data on private equity-backed transactions in the \$10-250 million value range.

He is also CEO of Greenberg Variations Capital (GVC), an investment banking firm devoted to clients engaged in one-off or highly targeted transactions. GVC is based in Conshohocken, PA.

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Andy's prior experience was as a managing director with TM Capital Corp, a leading middle market investment bank. He previously ran M&A practices at Brown Brothers Harriman, Commerce Capital Markets and Fairmount Partners. He has advised dozens of owner-managed private companies on transactions spanning industrial & consumer, business services and health care services sectors.

Before his move to investment banking, Greenberg was the youngest Secretary of Commerce in the history of the Commonwealth of Pennsylvania. He served in that position from 1991 to 1994.

Andy began his career as a corporate lawyer with Drinker Biddle & Reath in Philadelphia. He has an A.B. from Brown University and a J.D. from Harvard University.

Andy received the Alliance of M&A Advisors' Thought Leader of the Year Award in 2014. He writes and speaks frequently on industry trends and practices.