



Agenda

Wednesday, February 26

- 2:00 – 5:00 p.m. **SBIA Board of Governors Meeting** (Board Members Only)
Brett Palmer, SBIA President
- 6:00 – 7:30 p.m. **Early Arrivals Networking Reception on The Beach**
Enjoy a cocktail and the beautiful view of the Gulf of Mexico from the powdery, white sand beach! This reception is for all conference attendees and their spouse/significant other.
- 7:30 – on **Dinner on your own**
Explore the many restaurants that make the Paradise Coast so unique.

Thursday, February 27

- 8:00 a.m. – 12:00 p.m. **Deal Summit Golf Tournament**
Enjoy a friendly, yet competitive round of golf with your fellow colleagues at the [Naples Grande Golf Club](#). Voted one of the “10 Best New Golf Courses in Florida” by *Travel & Leisure Golf*, the par 72 championship course promises an exhilarating fresh experience. Acclaimed golf architect Rees Jones designed the course that proves both interesting and challenging. With extraordinary elevations and unique water features expertly incorporating the indigenous Florida foliage, the course was rated by *Golfweek* magazine as “One of North America’s Top 100 Resort Courses.”
(Separate registration is required, please.)
- 9:00 a.m. – 11:00 a.m. **Round Robin Tennis Tournament**
Get an early morning start on your networking and join us for our round-robin style tournament. Conveniently located on property, the tennis center features 15 championship Har-Tru courts. The Naples Grande was named #8 in the top 50 Best U.S. Tennis Resorts by *Tennis* magazine and the Top 25 Best Tennis Resorts in the World by www.tennisresortsonline.com.
(Separate registration is required, please.)

Thursday, February 27 - continued

- 11:00 a.m. – 7:00 p.m. **Conference Registration**
- 12:00 p.m. – 7:00 p.m. **Sponsor Exhibit Hall and Networking Lounge**
A great opportunity to meet with industry leaders and learn more about their services or just enjoy a beverage and a few minutes to connect with your fellow colleagues.
- 12:00 – 1:30 p.m. **SBIA's Women Investors Networking Luncheon**
(By invitation only, please.)
An exclusive networking event for senior-level women fund managers, limited partners and investment bankers.
- 12:00 – 1:30 p.m. **Networking Luncheon**
Enjoy a casual networking buffet lunch in the Exhibit Hall.
- 2:00 – 2:15 p.m. **Welcome and Sponsor Thank You**
Charles Cox, LongueVue Capital, SBIA Southern Regional President
- 2:15 – 4:00 p.m. **General Sessions**
Discussions that explore timely topics important to doing business in the lower middle market.
- 4:00 – 5:00 p.m. **Keynote Presentation**
- 5:00 – 7:00 p.m. **Networking Cocktail Reception**
Recap the day with colleagues during our signature Networking Cocktail Reception.

Friday, February 28

- 7:00 a.m. – 1:00 p.m. **Conference Registration**
- 7:30 – 9:00 a.m. **Rise and Shine Networking Breakfast**
Start your morning off right with a nourishing breakfast and abundant networking with your colleagues.
- 7:30 a.m. – 1:00 p.m. **Sponsor Exhibit Hall and Networking Lounge**
A great place to catch up with the office and with our valued service providers.

Concurrent General Sessions

- 9:00 – 11:30 a.m. **DEALINX - A Unique Deal Sourcing Event**
One of the highlights of the Deal Summit, DeaLinX is a deal sourcing event that facilitates pre-arranged, one-on-one meetings between investment bankers and fund managers. Using SBIA's highly successful pre-screening model, both sell-side and buy-side-focused investment banks are welcome to participate in this efficient opportunity to meet with the funds best suited to review the deals currently available. This is where your next deal will be, don't miss it.

Friday, February 28 - continued

- 9:00 – 11:00 a.m. **General Sessions**
In between your DeaLinx meetings, join us for discussions that will provide relevant information about doing business in our market segment.
- 11:00 – 11:30 a.m. **Networking Break**
Re-caffeinate and reconnect during this intermission between sessions.
- 11:30 a.m. – 12:30 p.m. **Washington Update -
Legislative and Regulatory Agenda for the Private Equity Industry**
SBIA continues efforts to guide its legislative and regulatory agenda in Congress and the Administration. SBIA President Brett Palmer will provide an update on these ongoing issues and the chances they stand to become law. He'll also share how industry professionals can affect the outcome.
[Brett Palmer, SBIA President](#)
- 12:30 – 1:30 p.m. **Networking Luncheon and End of Conference Raffle**
Enjoy time with your colleagues as you discuss the morning's program before heading home and perhaps, you'll be lucky and take the raffle prize with you!
- 1:30 p.m. **Conference Concludes**